



Company Profile 2026

ICT Solutions • Satellite Communications • Managed Security • IoT • Defence Technology

SAUDI-BUILT CONNECTIVITY

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Who SNL is, what it provides, how it delivers, what it has proven — and how to engage.



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Who We Are

Saudi Net Link (SNL) is a Saudi-licensed ICT and satellite communications company, founded in 1995 and headquartered in Al Khobar, with a branch in Riyadh and regional offices in Egypt and Oman. Over three decades SNL has grown from a VSAT service provider into a full-stack system integrator — designing, building and operating satellite, terrestrial, wireless and tactical networks for government, defence, energy and enterprise customers across the Kingdom and the wider MENA region.

30+

Years operating in the Kingdom

900+

Remote sites connected nationwide

4

Ground stations in KSA & UK

14

Dispatch locations across KSA

~200

People across the company

WHAT WE DO • SIX CAPABILITY PILLARS



Satellite

VSAT & managed connectivity



Teleport & NOC

Multi-orbit, 24/7



RF Engineering

Survey, design, calibration



Tactical Comms

Mobile & field networks



Cybersecurity

SOC & spectrum defence



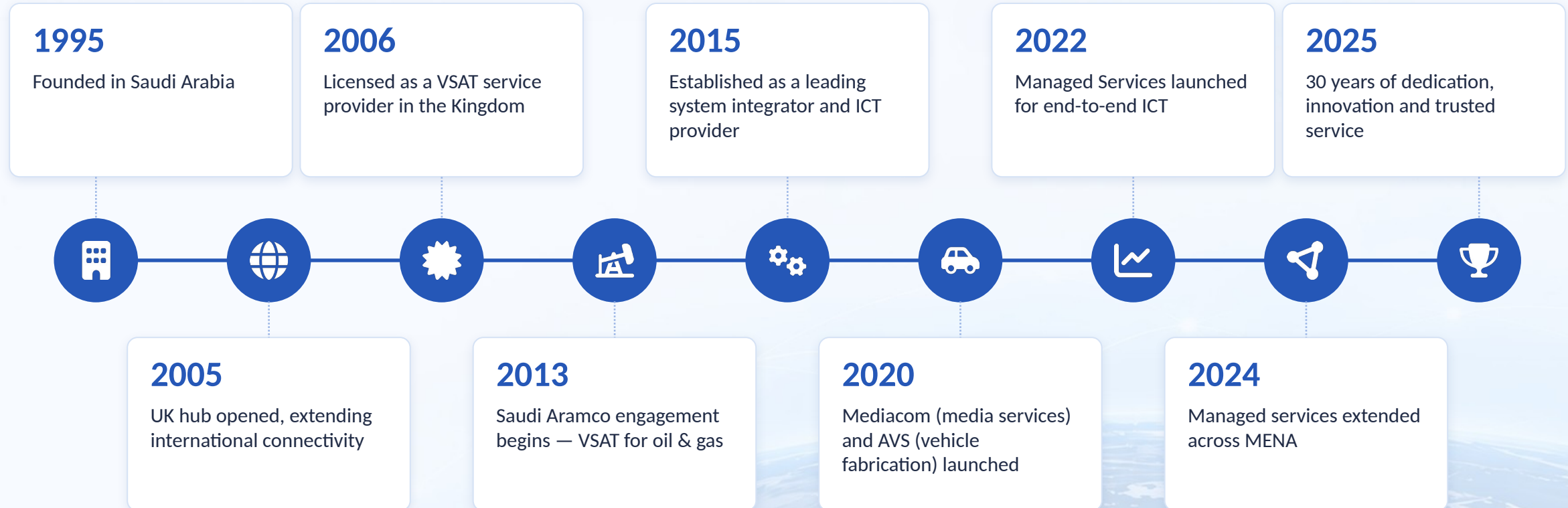
IoT & Fleet

Tracking & AI analytics

From a single VSAT licence to a full-stack ICT integrator — networks that stay up where it matters most.

Our Journey

Three decades of steady expansion — from licensed VSAT provider to regional managed-services integrator.



Our Purpose



Vision

To be the leading ICT solutions and wireless communications provider across the Kingdom of Saudi Arabia and the wider Middle East — connecting the unconnected through secure, scalable, multi-orbit communications that transform industries and improve lives.



Mission

To deliver advanced ICT and satellite communication solutions that raise our customers' operational efficiency — with high-quality, innovative products that make SNL a trusted partner to government, enterprise and military organisations.



Commitment

Four values guide every engagement — Integrity, Quality, Excellence and Responsibility — as we continuously broaden our solutions to meet the evolving needs of customers in the Kingdom and beyond.

Offices & Branches

Headquartered in the Eastern Province, with field reach across every region of the Kingdom.

OFFICES



Al Khobar, KSA

Headquarters



Riyadh, KSA

Branch office



Cairo, Egypt

Branch



Muscat, Oman

Subsidiary company



Salalah, Oman

Subsidiary company



Dispatch locations

14

Field teams distributed across Saudi Arabia for SLA-driven response.



Teleports & hubs

Riyadh — Center3 data centre

Al Khobar — Salam data centre

Dirab — joint venture with Arabsat

United Kingdom — international hub



900+

Remote sites connected nationwide

Served from in-Kingdom teleports, a 24/7 NOC and 14 dispatch points.

Market Segments

Eight sectors where connectivity has to work beyond the reach of terrestrial networks.



Oil & Gas

Field connectivity, AI rig monitoring, asset & pipeline IoT



Government

Secure ICT, tactical radio and VSAT for public entities



Defence & Security

TETRA / DMR / P25, BLOS tactical comms, EW & jamming



Utilities & Energy

Pipeline, tank and smart-metering IoT monitoring



Enterprise

Turnkey connectivity, IP VPN and managed ICT



Maritime

LEO / VSAT maritime broadband, AIS & fleet tracking



Transport & Logistics

Fleet management, cold-chain and cargo tracking



Agriculture

Livestock GPS tags, soil, water & irrigation sensors

Documented client relationships span energy majors, national operators, oilfield-services companies and multiple government & defence entities.

Products & Services

Eight core portfolio areas — delivered standalone or combined into a single engineered solution.



01 VSAT & Managed Connectivity

p. 9

Satellite internet, enterprise IP VPN & 24/7 O&M



02 Teleport, NOC & Multi-Orbit

p. 10

In-Kingdom teleports, NOC and GEO · MEO · LEO backbone



03 RF Engineering & Calibration

p. 11

Survey, RF design, HUB integration and certification



04 Mobility, Field & Tactical

p. 12

COTM / COTP, field vehicles, TETRA / DMR / P25, BLOS



05 Security & Surveillance

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Access control, CCTV, AI video & body-worn cameras



06 Cybersecurity & Spectrum

p. 14

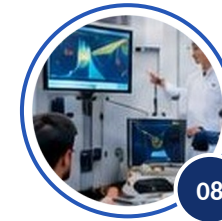
SOC, encryption, EW & interference hunting



07 IoT & Fleet Management

p. 15

Asset & fleet tracking, satellite / 5G-NTN, AI analytics



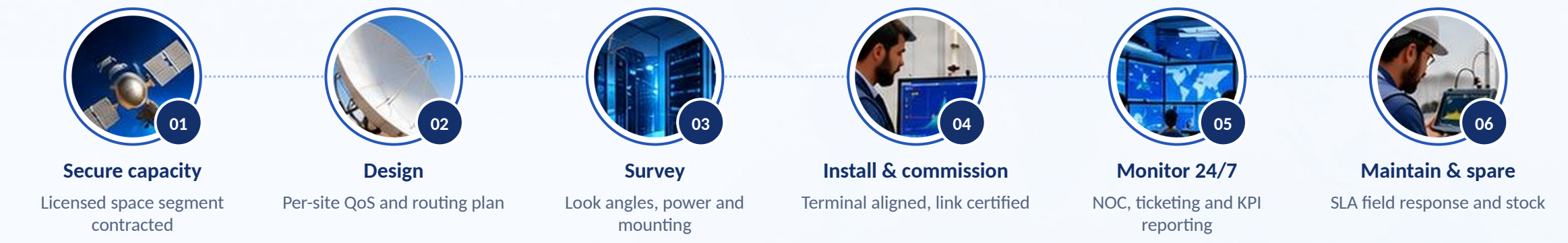
08 Consultancy, Training & Innovation

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Advisory, professional training, digital transformation

VSAT & Managed Connectivity

SNL takes a remote site from licensed capacity to a certified, monitored link — and keeps it running.

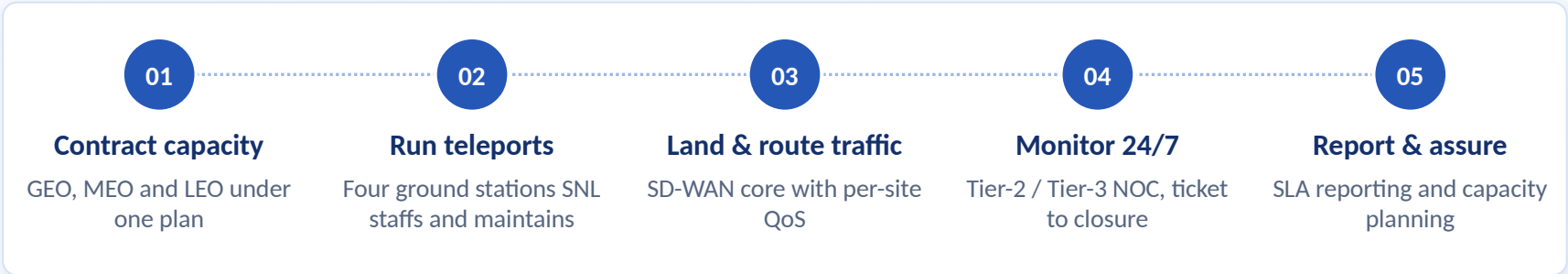


SPACE SEGMENT Capacity contracted from Arabsat, Eutelsat, SES, Intelsat and OneWeb



Teleport, NOC & Multi-Orbit Network

SNL contracts the capacity, runs the ground stations, routes the traffic and reports on it — around the clock.



Riyadh
Center3 data centre

Al Khobar
Salam data centre

Dirab
Joint venture with Arabsat

UK Hub
International gateway

4
Ground stations — KSA & UK

24/7
Tier-2 / Tier-3 NOC

GEO
Wide-area capacity and broadcast

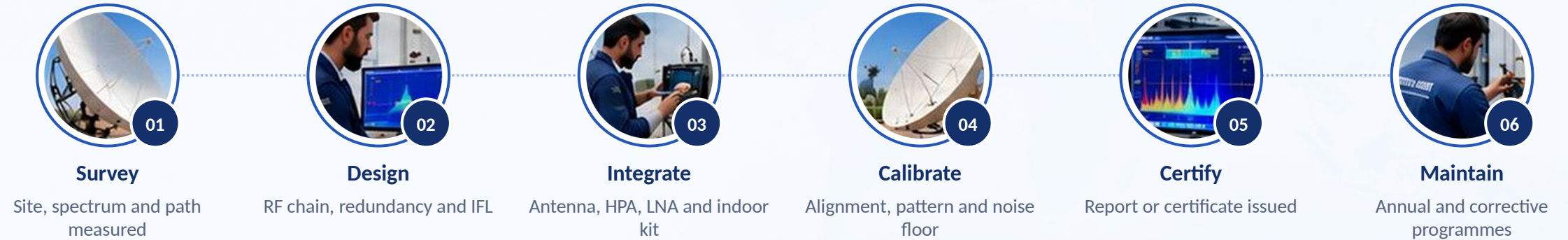
MEO
Low-latency trunking via SES

LEO
OneWeb broadband to hard-to-reach sites

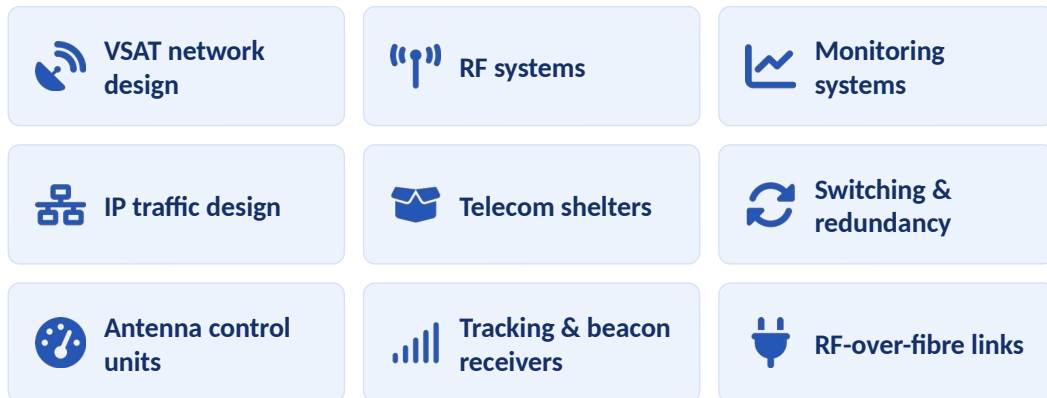
3 orbits
Blended through one SD-WAN core · WTA Tier 3 teleports

RF Engineering, Survey & Calibration

SNL surveys the site, designs the RF chain, integrates it, proves it to specification — and keeps it there.



WHAT SNL DESIGNS AND INTEGRATES

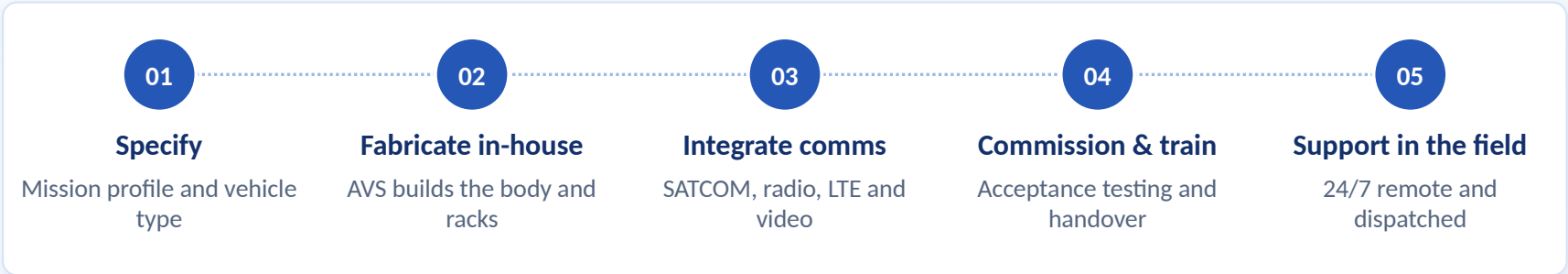


WHAT SNL MEASURES AND CERTIFIES



Mobility, Field & Tactical Communications

SNL specifies the platform, fabricates it in-house, fits the communications and supports the crew that uses it.



PLATFORMS SNL BUILDS AND EQUIPS



Truck



4x4 & van



Trailer 20/40 ft



Vessels & yachts



Mobile data centre

In-house

Vehicle fabrication through AVS

5

Platform types equipped

LINK MODES AND TACTICAL SYSTEMS SNL DELIVERS



COTM — on the move



COTP — on the pause



SNG media bonding



Multiband tactical radio



L-TAC satellite BLOS



DMR & P25 networks



Jammer systems



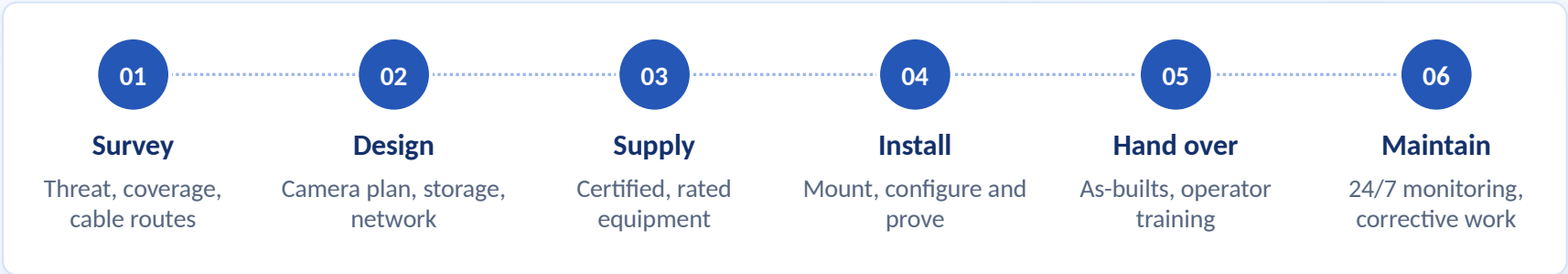
MIL-STD platforms

Gov • Defence

Rapid deployment, minimal infrastructure

Security & Surveillance Systems

One survey, one design, one installer, one support contract — from the fence line to the control room.



Perimeter
Intruder detection and alarm monitoring along the fence line

Access
Access control, credentialling and identity systems

Video & AI
CCTV supply and install with AI-driven analytics

Monitoring
Centralised remote access with 24/7 support

One contract
Design, install and support

4K
Recording with pre-event buffering

3 sectors
Healthcare · education · real estate

Explosion-proof cameras

PTZ speed domes

Thermal imaging

AI video analytics

Intruder detection

NVR with pre-event buffer

Body-worn cameras

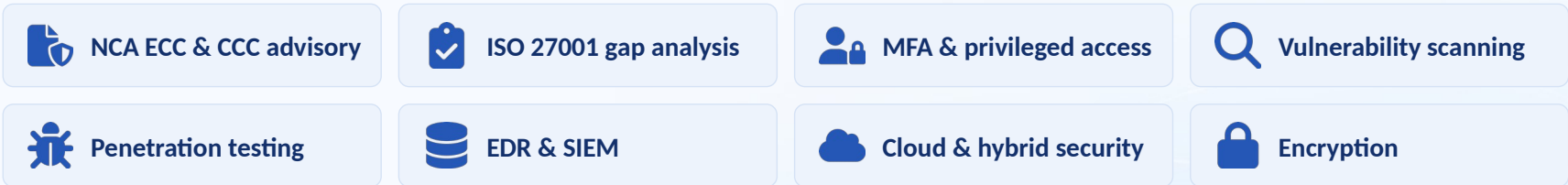
Video over SATCOM

Cybersecurity & Spectrum Monitoring

SNL assesses, builds, monitors and certifies the defences — for the network, and for the spectrum it runs on.



WHAT SNL DEPLOYS AND OPERATES



24/7

SOC-as-a-Service (MSSP)

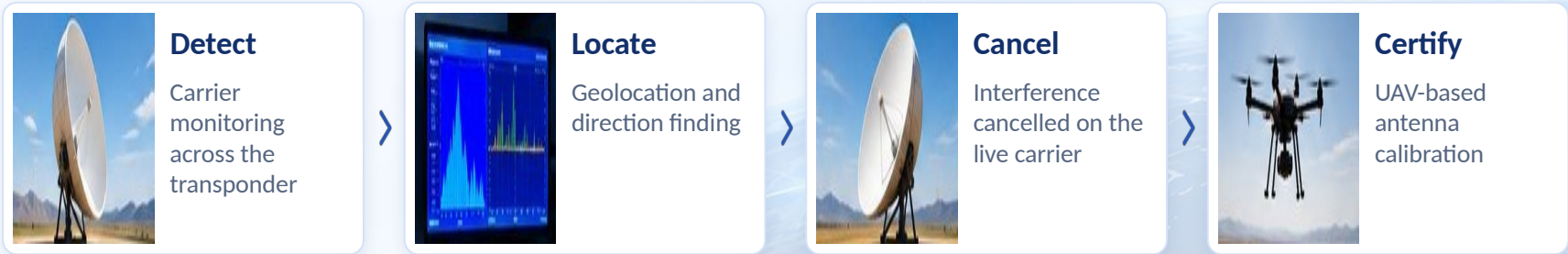
NCA

ECC & CCC compliance advisory

Defence-grade

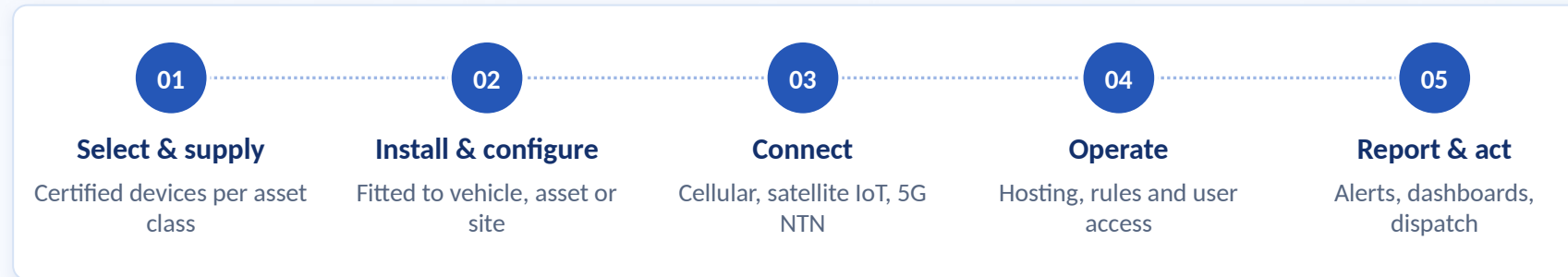
Military & security operations

SPECTRUM OPERATIONS SNL PERFORMS



IoT & Fleet Management

SNL supplies the devices, fits them, connects them where there is no coverage — and runs the platform behind them.



WHERE SNL RUNS IT



15-25%

Fuel reduction on documented routes

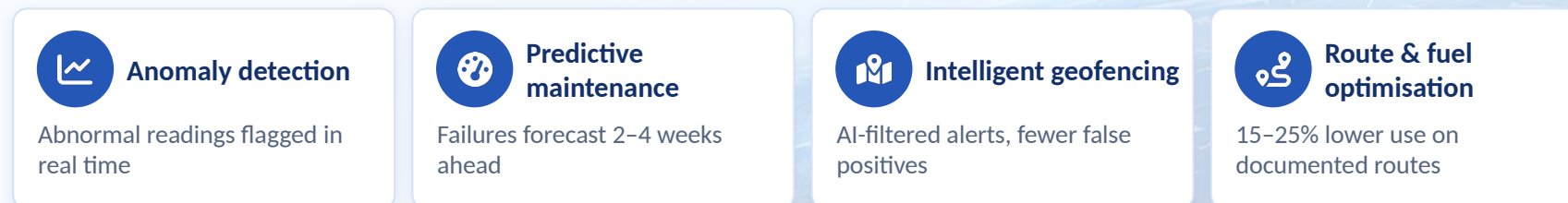
5G NTN

Satellite IoT beyond terrestrial cover

Vehicle • Asset • Animal

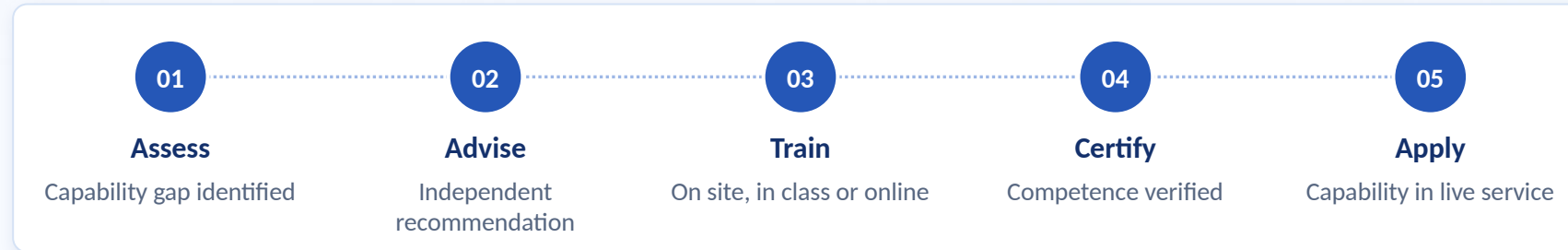
Tracking categories

THE AI CAPABILITY SNL OPERATES



Consultancy, Training & Innovation

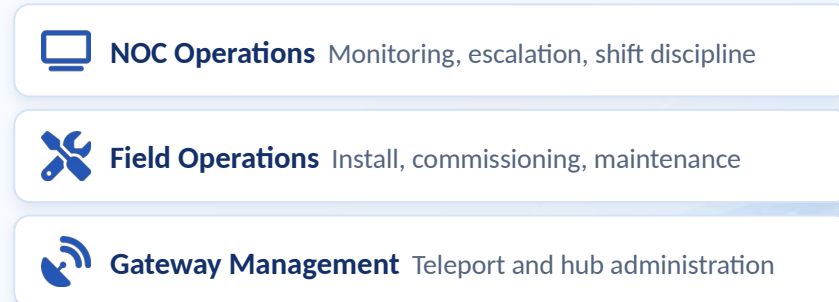
SNL finds the capability gap, advises on it independently, trains the team and leaves the capability behind.



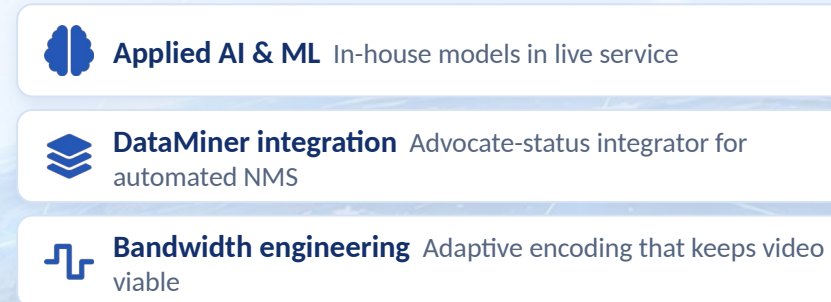
CONSULTANCY DISCIPLINES



TRAINING PROGRAMMES



INNOVATION IN SERVICE



8

Consultancy disciplines

3

Structured training programmes

Skills transfer

Capability that stays with the customer

Trusted Enterprise Engagements

Representative engagements and long-term operational relationships.



OIL & GAS • VSAT

SINCE 2013

Saudi Aramco

VSAT for oil & gas, plus an on-premises DR gateway and geo-redundant SD-WAN.

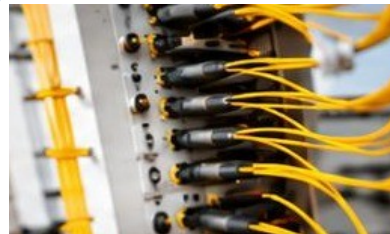


JOINT VENTURE • TELEPORT

ONGOING

Dirab Teleport

Teleport facility developed and operated as a joint venture with Arabsat.



ENTERPRISE • RESILIENCE

OPERATIONAL

Dual-CSP Ring

Customer traffic landed into an on-premises ring across two independent carriers.



MEDIA • FABRICATION

SINCE 2020

Mediacom & AVS

In-house media services and vehicle fabrication for purpose-built platforms.

2013

Longest documented engagement

Arabsat JV

Dirab teleport partnership

Dual-CSP

Geo-redundant ring architecture

ENGINEERED, MULTI-SERVICE SOLUTIONS



Disaster recovery & continuity

Two orbital positions, two terrestrial carriers, DR gateways on customer premises



Critical comms kit

DMR with PoC over LTE/5G, Wi-Fi PTT and video compression in one deployable unit



Satellite IoT over 5G NTN

Reaching assets and sensors beyond any terrestrial coverage

In-house

Media and vehicle fabrication units

In-Kingdom Value Added & Local Content

Technology transferred in, developed further, manufactured here — and supported by Saudi talent.



01

Knowledge transfer

Partnerships with international manufacturers bring proven technology and designs into the Kingdom.

- Partnerships in place
- Technology & design transfer
- Joint engineering teams
- Partner-delivered certification



02

Research & development

SNL engineers and Saudi universities create new products and improve transferred technology.

- University research programmes
- New product development
- Improving transferred designs
- Prototyping & field trials



03

Manufacturing in-Kingdom

A full production line in the Kingdom, building to designs SNL's own R&D produces.

- Local sourcing & sub-assembly
- Build, integration, firmware
- Environmental & RF testing
- QA, repair and lifetime support



04

Training Saudi talent

Saudi engineers and technicians trained to build, operate and support what SNL makes.

- Engineering & RF training
- Production & test technicians
- Field operations certification
- Graduate & technician pathways



4 stages

From transfer to trained talent

44

Planned roles across the programme

25

Planned manufacturing roles

IKTVA-aligned localisation programme. Technology transfer and joint R&D partnerships are in place; the manufacturing facility and staffing are documented programme plans.

Local Manufacturing Products

The product families SNL is establishing in-Kingdom design, manufacture, test and support for.



Satellite modems

Rack-mount modems for enterprise, government and mobility networks.

- DVB-S2X forward, adaptive return
- 1U rack, front-panel management



Phased-array antennas

Flat-panel, electronically steered antennas with no moving parts.

- Ku- and Ka-band variants
- Fixed, vehicle and on-the-move



Auto-acquire antennas

Vehicle-mount and transportable parabolic terminals with motorised pointing.

- One-touch satellite acquisition
- Vehicle roof or trailer mount

4

Product families in the programme

Ku • Ka

Frequency bands across the range

In-Kingdom

Designed, built, tested, supported



Flyaway terminals

A complete satellite link in a single case



Modem, front-panel managed



Power & control unit



Flat-panel or folding antenna



Pointing terminal, cabling, spares

1 case

A complete flyaway satellite link

Indicative product renders. Final specifications subject to engineering and partner agreement.

Licences & Certifications

SNL operates under national licences, independently certified teleports and audited management systems.



ISO 9001:2015

Quality management system



ISO 27001

Information security management



CST General Class Licence

Licensed telecom operator



NTN & ISP permits

Non-terrestrial networks and internet



VSAT licence

Satellite communications services



AVL licence

Automatic vehicle location



Military service classification

Defence-sector engagements



Contractors authority

Security and fire protection



Media content licence

Receivers and accessories



WTA Tier 3

World Teleport Association certification

QUALITY, HSE & GOVERNANCE



Business continuity

Geo-redundant gateways, dual-CSP rings, dedicated DR hubs



Field HSE

THUET, H2S, working at height, defensive driving



Project governance

Turnkey delivery — survey through commissioning and handover

2 teleports

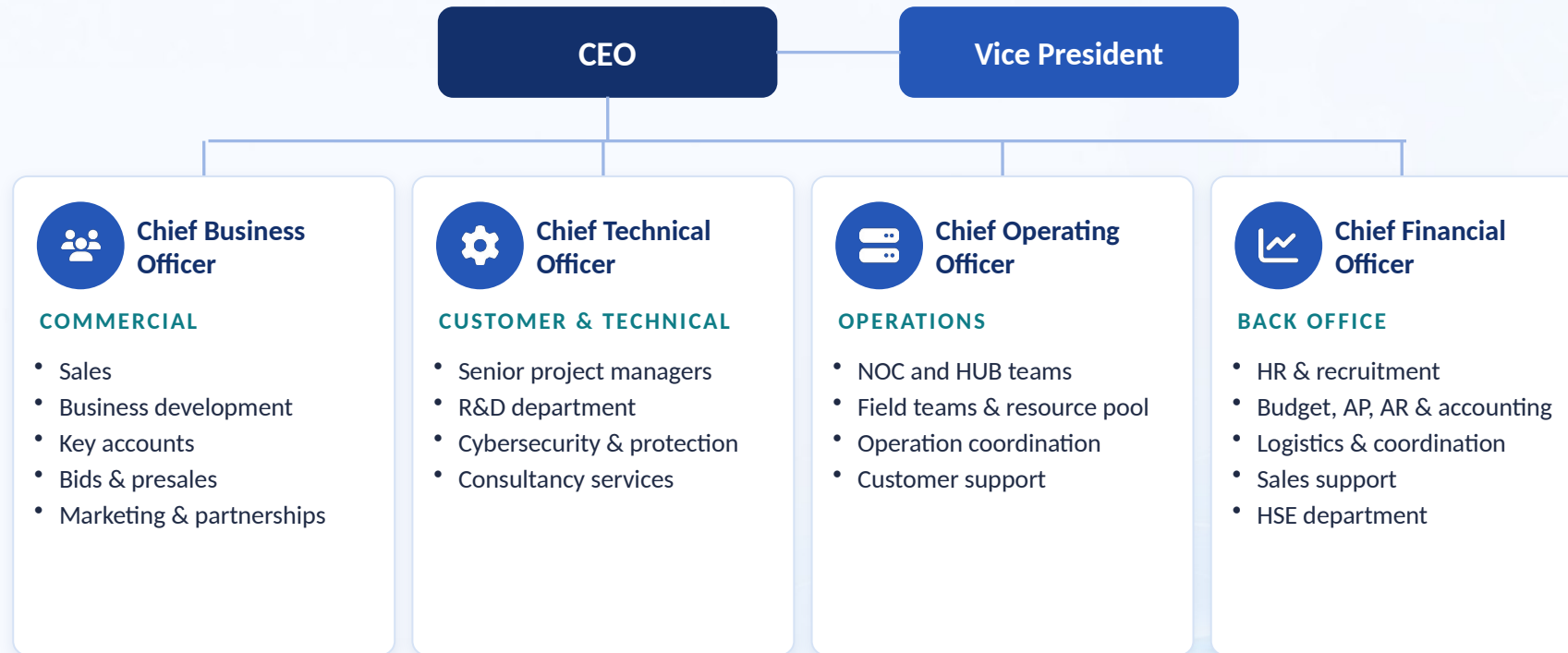
Al Khobar & Riyadh, independently certified

2028

Certification valid through

Organization Structure & Team

Around 200 people across commercial, engineering and operations — with one project manager owning each engagement end to end.



~200

People across the company

Tier-2 / 3

NOC escalation path, 24/7

COMPETENCY MAP



Field safety certification: THUET (helicopter underwater escape) • H2S safety • working at height • defensive driving

14

Dispatch locations across KSA

KEY CLIENTS

SATELLITE CAPACITY · VSAT PLATFORMS · RF & ANTENNA · TEST, MONITORING & SECURITY



Let's Build What's Next — Together

Connecting Saudi Arabia to the World



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